



Informatica® PowerExchange for Salesforce  
10.0

# User Guide

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# Preface

The *Informatica PowerExchange for Salesforce User Guide* provides information to build Salesforce mappings, extract data from Salesforce objects, and load data into Salesforce objects. It is written for the developers who are responsible for extracting data from Salesforce objects and loading data into Salesforce objects.

This book assumes that you have knowledge of web services concepts, relational database concepts, PowerExchange, and Salesforce. You must also be familiar with the interface requirements for other supporting applications. For more information about related Salesforce issues, see the Salesforce documentation.

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- Find your local Informatica User Group Network and collaborate with your peers.

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# CHAPTER 1

## Introduction to PowerExchange for Salesforce

This chapter includes the following topics:

- [PowerExchange for Salesforce Overview, 8](#)
- [Example of Data Migration from Salesforce, 9](#)
- [Example of Updating Real-time Data to Salesforce, 9](#)

## PowerExchange for Salesforce Overview

PowerExchange for Salesforce provides connectivity between Informatica Developer and Salesforce. You can use PowerExchange for Salesforce to read data from and write data to Salesforce. You can add a Salesforce data object operation as a source or a target in a mapping and run the mapping to read or write data.

Salesforce sources and targets represent objects in the Salesforce object model. Salesforce objects are tables that correspond to tabs and other user interface elements on the Salesforce website. For example, the Account object contains the information that appears in fields on the Salesforce Account tab. You can view, create, update, and delete data in Salesforce objects.

PowerExchange for Salesforce uses the Salesforce security model to enforce data access controls. You can access data based on the Salesforce organization associated with the user account you use to connect to Salesforce. Your access to data also depends on the user privileges and the field-level and row-level permissions associated with the login.

PowerExchange for Salesforce uses the Simple Object Access Protocol API (SOAP API) to read or write a small volume of data in near real-time mode. PowerExchange for Salesforce uses the Salesforce Bulk API to read large amounts of data from Salesforce sources or write large amounts of data to Salesforce targets. PowerExchange for Salesforce generates a Salesforce Object Query Language (SOQL) query to read data from Salesforce objects. SOQL is a derivative of SQL.

You can run a profile on a Salesforce data object. A Salesforce data object profile discovers information about the column data and metadata in the Salesforce data source.

PowerExchange for Salesforce is listed under the Cloud connection category in the Developer tool and the Administrator tool.

PowerExchange for Salesforce supports Salesforce API v31 and connections to Salesforce API v31.



## Example of Data Migration from Salesforce

Your organization needs to migrate sales opportunity information from a Salesforce system that the sales team uses to a relational data source that the executive management team uses. You can create a data object in the Model repository and import the Opportunity object. The executive management team can reconcile and analyze the data written to the relational data object.

## Example of Updating Real-time Data to Salesforce

Your organization needs to update real-time sales order processing status from an enterprise resource planning (ERP) system that the logistics team uses to a Salesforce system that was used to create the order. You can create a data object and specify the update strategy. You can then create a mapping that reads shipping details from the ERP system and writes those records to the Salesforce data objects. Sales managers can use the updated information to track sales orders.

## CHAPTER 2

# PowerExchange for Salesforce Installation and Configuration

This chapter includes the following topics:

- [PowerExchange for Salesforce Installation and Configuration Overview, 10](#)
- [Prerequisites, 10](#)
- [Installing the Server Component, 11](#)
- [Installing the Client Component, 13](#)
- [Configuring HTTP Proxy Options at Design Time, 13](#)
- [Configuring HTTP Proxy Options at Run Time, 14](#)

## PowerExchange for Salesforce Installation and Configuration Overview

The PowerExchange for Salesforce installation consists of a server installation and a client installation.

Install the PowerExchange for Salesforce server component after you install the Informatica services. The server binaries are copied to the Informatica installation directory. Use the Model Repository Service to store and access the Salesforce objects in the repository. Use the Data Integration Service to run mappings.

Install the PowerExchange for Salesforce client component after you install the Informatica clients. Use the client component to create a connection, import Salesforce objects, create a data object and data object operation, and create mappings using the Developer tool.

## Prerequisites

Before you install PowerExchange for Salesforce, install and configure the Informatica services and clients. Create a Data Integration Service and a Model Repository Service in the Informatica domain.

Before you install the server component, perform the following steps:

- Back up the domain configuration repository.
- Back up the Model repository.

- Identify the node that you want to serve as the master gateway node.
- Shut down the domain.

## Installing the Server Component

The PowerExchange for Salesforce server component installs the Data Integration Service and Model Repository Service components.

If multiple nodes exist in your environment, you must first install the server component on the master gateway node. You can then install the server component on the other nodes in the domain.

You can install the server component on Windows or Linux machines.

### Installing the Server Component on Windows

1. Navigate to the root directory of the extracted installer files.
2. Run install.bat from the installation package.  
The **Welcome** page appears.
3. Click **Next**.  
The **Installation Directory** page appears.
4. Enter the absolute path to the Informatica installation directory. Click **Browse** to find the directory or use the default directory.  
By default, the server components are installed in the following location:  
`C:\Informatica\<version folder>\`  
If you did not shut down the domain, a message appears asking you to shut down the domain.
5. Click **Next**.  
The **Pre-Installation Summary** page appears.
6. Verify that all installation requirements are met and click **Install**.  
The **Domain Information Panel** page appears.
7. View or enter the domain information:

Property	Description
Domain Name	Name of the domain where Informatica services are installed. This field is read-only.
Node Name	Name of the node on which you are installing the PowerExchange for Salesforce server component. This field is read-only.
Domain User Name	User name of the administrator for the domain.

Property	Description
Domain Password	Password for the domain administrator.
Master Gateway Node	Indicates whether the node on which you are installing the server component is the master gateway node. Select the option for the master gateway node. Clear the option for all other nodes on which you install the server component.

- Click **Next**.

The installer shows the progress of the installation. When the installation is complete, the **Post-Installation Summary** page displays the status of the installation.

- Click **Done** to close the installer.

For more information about the tasks performed by the installer, view the installation log files.

## Installing the Server Component on UNIX

- Navigate to the root directory of the extracted installer files.
- Enter `./install.sh` at the command prompt.

**Note:** The `install.sh` file must have executable permissions.

- Enter the path to the Informatica installation directory.

By default, the server components are installed in the following location:

```
<User Home Directory>/Informatica/<version folder>
```

If you did not shut down the domain, a message appears asking you to shut down the domain.

- Review the installation information and press **Enter** to begin the installation.
- View or enter the information of the domain:

Property	Description
Domain Name	Name of the domain where Informatica services is installed. This field is read-only.
Node Name	Name of the node on which you are installing the PowerExchange for Salesforce server component. This field is read-only.
Domain User Name	User name of the administrator for the domain.
Domain Password	Password for the domain administrator.
Master Gateway Node	Indicates whether the node on which you are installing the server component is the master gateway node. Select from the following options: Yes. Select Yes for the node that you want to serve as the master gateway node. No. Select No for all other nodes on which you install the server component.

For more information about the tasks performed by the installer, view the installation log files.

# Installing the Client Component

Install the client component on every Informatica Developer client machine that connects to the domain where the PowerExchange for Salesforce server component is installed.

1. Unzip the installation archive and navigate to the root directory of the extracted installer files.
2. Run the `install.bat` script file.  
The **Welcome** appears.
3. Click **Next**.  
The **Installation Directory** page appears.
4. Enter the absolute path to the Informatica installation directory. Click the **Browse** button to find the directory or use the default directory.
5. Click **Next**.  
The **Pre-Installation Summary** page appears.
6. Verify that all installation requirements are met and click **Install**.  
The installer shows the progress of the installation. When the installation is complete, the **Post-Installation Summary** page displays the status of the installation.
7. Click **Done** to close the installer.

For more information about the tasks performed by the installer, view the installation log files.

## Configuring HTTP Proxy Options at Design Time

If your organization uses a proxy server to access the internet, you can configure the HTTP proxy server authentication settings at design time. You can configure the HTTP proxy server authentication by using the `developerCore.ini` file.

### Configuring HTTP Proxy Options from the Developer Tool

If your organization uses a proxy server to access the Internet, you can configure the HTTP proxy server authentication settings from the `developerCore.ini` file.

Perform the following tasks to configure the HTTP Proxy Options from the Developer tool:

- Ensure that you enable the proxy server settings from your web browser.
- Access the `developerCore.ini` file at the following location:  
`<Informatica Installation Location>\clients\DeveloperClient`
- Add the HTTP Proxy options to the `developerCore.ini` file.

The following table describes the properties that you must add to the `developerCore.ini` file:

Property	Description
-Dhttp.proxyHost=	Name of the HTTP proxy server.
-Dhttp.proxyPort=	Port number of the HTTP proxy server.
-Dhttp.proxyUser=	Authenticated user name for the HTTP proxy server. This property is required if the proxy server requires authentication.
-Dhttp.proxyPassword=	Password for the authenticated user. This property is required if the proxy server requires authentication. <b>Note:</b> The password is in plaintext and not encrypted.
-Dhttp.nonProxyHosts=	List of host names or IP addresses for which you must not use the proxy server. Separate the list of IP addresses or host names with a pipe symbol ( ). For example, <code>localhost:10.20.30.40 myHost</code> Specify the IP address or name of the machine on which the Informatica gateway node runs so that the Developer tool connects to the domain.
-Dhttps.proxyHost=	Name of the HTTPS proxy server.
-Dhttps.proxyPort=	Port number of the HTTPS proxy server.

## Configuring HTTP Proxy Options at Run Time

If your organization uses a proxy server to access the internet, you must configure the HTTP proxy server authentication settings for the Data Integration Service.

1. Open the Administrator tool.
2. Click the **Administration** tab, and then select the **Data Integration Service**.
3. Click the **Properties** tab.
4. Click **Edit** in the HTTP Proxy Server Properties section.
5. Configure the following properties:

Property	Description
HTTP Proxy Server Host	Name of the HTTP proxy server.
HTTP Proxy Server Port	Port number of the HTTP proxy server. Default is 8080.
HTTP Proxy Server User	Authenticated user name for the HTTP proxy server. This property is required if the proxy server requires authentication.
HTTP Proxy Server Password	Password for the authenticated user. This property is required if the proxy server requires authentication.
HTTP Proxy Server Domain	Domain for authentication.

## CHAPTER 3

# Salesforce Connections

This chapter includes the following topics:

- [Salesforce Connection Overview, 15](#)
- [Salesforce Connection Properties, 15](#)
- [infacmd Connection Properties, 16](#)
- [Creating a Salesforce Connection in the Administrator Tool, 17](#)
- [Creating a Salesforce Connection in the Developer Tool, 18](#)

## Salesforce Connection Overview

Use a Salesforce connection to access objects in a Salesforce application.

Create a connection to import Salesforce metadata to create data objects, preview data, and run mappings.

You can create a Salesforce connection in the Developer tool, the Administrator tool, and through infacmd isp.

## Salesforce Connection Properties

Use a Salesforce connection to connect to a Salesforce object.

The following table describes the Salesforce connection properties:

Property	Description
Name	The name of the connection. The name is not case sensitive and must be unique within the domain. It cannot exceed 128 characters, contain spaces, or contain the following special characters: ~ ` ! \$ % ^ & * ( ) - + = { [ ] }   \ : ; " ' < , > . ? /
ID	The string that the Data Integration Service uses to identify the connection. The ID is not case sensitive. It must be 255 characters or less and must be unique in the domain. You cannot change this property after you create the connection. Default value is the connection name.

Property	Description
Description	The description of the connection. The description cannot exceed 765 characters.
Location	The Informatica domain where you want to create the connection.
Type	The connection type. Select Salesforce.
User Name	The Salesforce user name.
User Password	<p>The password for the Salesforce user name.</p> <p>To access Salesforce outside your organization's trusted networks, you must append a security token to your password to log in to the API or a desktop client.</p> <p>To receive or reset your security token, log in to Salesforce and click Setup   My Personal Information   Reset My Security Token.</p> <p>Password is case sensitive.</p>
Service URL	The URL of the Salesforce service you want to access. In a test or development environment, you might want to access the Salesforce Sandbox testing environment. For more information about the Salesforce Sandbox, see the Salesforce documentation.

## infacmd Connection Properties

You can create a Salesforce connection with the create connection commands. You can update a Salesforce connection with the update connection commands.

Enter connection options in the following format:

... -o option\_name=value option\_name=value ...

For example,

```
infacmd createConnection -dn DomainName -un Domain_UserName -pd Domain_Pwd -cn conname -cid
conname -ct salesforce -o userName=salesforceUserName password=salesforcePWD
service_URL=https://login.salesforce.com/services/Soap/u/31.0
```

To enter multiple options, separate them with a space. To enter a value that contains a space or other non-alphanumeric character, enclose the value in quotation marks.



The following table describes the Salesforce connection options for the `infacmd` `isp` `CreateConnection` and `UpdateConnection` commands:

Property	Description
userName	Salesforce user name.
password	Password for the Salesforce user name. The password is case sensitive. To access Salesforce outside the trusted network of your organization, you must append a security token to your password to log in to the API or a desktop client. To receive or reset your security token, log in to Salesforce and click Setup   My Personal Information   Reset My Security Token.
serviceURL	URL of the Salesforce service that you want to access. In a test or development environment, you might want to access the Salesforce Sandbox testing environment. For more information about the Salesforce Sandbox, see the Salesforce documentation.

## Creating a Salesforce Connection in the Administrator Tool

Create a connection before you import Salesforce data objects, preview data, or run mappings. When you create a Salesforce connection, you enter information such as a connection ID and the URL of the Salesforce service you want to access.

1. In the Administrator tool, click the **Domain** tab.
2. Click the **Connections** view.
3. In the Navigator, select the domain.
4. In the Navigator, click **Actions > New > Connection**.  
The **New Connection** dialog box appears.
5. In the **New Connection** dialog box, select **Cloud > Salesforce**, and then click **OK**.  
The **New Connection** wizard appears.
6. Enter a connection name.
7. Enter an ID for the connection.
8. Optionally, enter a connection description.
9. Enter the connection properties.
10. Click **Test Connection** to verify that you can connect to Salesforce.
11. Click **Finish**.

# Creating a Salesforce Connection in the Developer Tool

Create a connection before you import Salesforce data objects, preview data, or run mappings. When you create a Salesforce connection, you enter information such as a connection ID and the URL of the Salesforce service you want to access.

1. Click **Window > Preferences**.
2. Select **Informatica > Connections**.
3. Expand the domain.
4. Select **Cloud > Salesforce** and click **Add**.
5. Enter a connection name.
6. Enter an ID for the connection.
7. Optionally, enter a connection description.
8. Select the domain where you want to create the connection.
9. Select **Salesforce** as the connection type.
10. Click **Next**.
11. Configure the connection properties.
12. Click **Test Connection** to verify that you can connect to the Salesforce system.
13. Click **Finish**.

## CHAPTER 4

# Salesforce Data Objects

This chapter includes the following topics:

- [Salesforce Data Objects Overview, 19](#)
- [Standard and Custom Salesforce Objects, 19](#)
- [Related Objects, 20](#)
- [Salesforce Data Object Views, 20](#)
- [Salesforce Data Object Overview Properties, 20](#)
- [Salesforce Data Object Read Operation Properties, 21](#)
- [Salesforce Data Object Write Operation Properties, 24](#)
- [Importing a Salesforce Data Object, 27](#)
- [Creating a Salesforce Data Object Read or Write Operation, 27](#)

## Salesforce Data Objects Overview

A Salesforce data object is a physical data object that uses a Salesforce object as a source and a target. A Salesforce data object is a representation of data that is based on a Salesforce object.

Import a Salesforce object into the Developer tool to create a Salesforce data object. After you create a data object, create a data object read or write operation. You can use the data object read operation as a source and the data object write operation as a target in a mapping.

## Standard and Custom Salesforce Objects

Use the Developer tool to import Salesforce objects and create a Salesforce data object. You can import both standard and custom Salesforce objects.

Standard object types are objects packaged within Salesforce, such as Account, AccountPartner, and Opportunity.

Custom object types extend the Salesforce data for an organization by defining data entities that are unique to the organization. Salesforce administrators can define custom fields for both standard and custom objects.

When you import a Salesforce object, use a Salesforce login to connect to the Salesforce service. The Developer tool generates a list of objects that are available for import.

## Related Objects

You might need to read data from more than one object at a time. The Data Integration Service generates relationship queries through SOQL to read data from related objects.

For example, you can read all accounts created by Tom Smith and the contacts associated with those accounts. You can use PowerExchange for Salesforce to create parent-to-child relationships that connect the objects.

Parent-to-child relationships exist between many types of objects. For example, Account is a parent of Contact, Assets, and Cases.

Use PowerExchange for Salesforce to read related objects. Each object can have one related object. For example, you can create a data object called Account Details. Select Account as the parent object, and either Contact or Opportunity as the child object. The relationship persists while creating a Salesforce data object read operation from the Salesforce data object called Account Details.

## Rules and Guidelines for Related Objects

Consider the following rules and guidelines when you import related objects in a Salesforce data object:

- You must select a parent object to create a data object that has related objects.
- You cannot import multiple parent objects in a single data object.
- You can select one related object for each parent object.
- You cannot read data from a related object while using Bulk API. You can read data from one parent object.

## Salesforce Data Object Views

The Salesforce data object contains views to edit the object name and the properties.

After you create a Salesforce data object, you can change the data object properties in the following data object views:

- **Overview** view. Edit the Salesforce data object name, description, and object.
- **Data Object Operation** view. View and edit the properties that the Data Integration Service uses when it reads data from or writes data to a Salesforce data object.

When you create a mapping that uses a Salesforce source, you can view the data object read properties in the **Properties** view.

When you create a mapping that uses a Salesforce target, you can view the data object write properties in the **Properties** view.

## Salesforce Data Object Overview Properties

The **Overview** view displays general information about the Salesforce data object and detailed information about the Salesforce object that you imported.

The following table describes the general properties that you configure for a Salesforce data object:

Property	Description
Name	Name of the Salesforce data object.
Description	Description of the Salesforce data object.
Connection	Name of the Salesforce connection.

The following table describes the Salesforce object properties that you can view:

Property	Description
Name	Name of the Salesforce object.
Type	Native data type of the Salesforce object.
Description	Description of the Salesforce object.

## Salesforce Data Object Read Operation Properties

The Data Integration Service reads data from a Salesforce object based on the data object read operation. The Developer tool displays the data object read operation properties of the Salesforce data object in the **Data Object Operation** view.

You can view or configure the data object read operation from the source and output properties.

### Source properties

Represents data that the Data Integration Service reads from the Salesforce object. Select the source properties to view data such as the name and description of the Salesforce object and the column properties.

### Output properties

Represents data that the Data Integration Service passes into the mapping pipeline. Select the output properties to edit the port properties of the data object read operation. You can also set advanced properties, such as row limit and Salesforce bulk API.

## Source Properties of the Data Object Read Operation

The source properties are populated based on the Salesforce object that you added when you created a data object. The source properties of the data object read operation include general and column properties that apply to the Salesforce object.

You can view the source properties of the data object read operation from the **General**, **Column**, and **Advanced** tabs.

### General Properties

The general properties display the name and description of the data object read operation.

## Column Properties

The column properties display the data types, precision, and scale of the source property in the data object read operation.

The following table describes the source column properties of the data object read operation:

Property	Description
Name	Name of the column
Type	Native data type of the column
Precision	Maximum number of significant digits for numeric data types, or maximum number of characters for string data types. For numeric data types, precision includes scale.
Scale	Maximum number of digits after the decimal point for numeric values
Description	Description of the column
Creatable	Indicates whether the field allows inserts
Updateable	Indicates whether the field allows updates
ExternalID	Salesforce custom fields only. Indicates whether the field is designated as an external ID field. Each Salesforce object can contain a single custom field designated as the external ID field. Salesforce appends custom field names with "__c". For more information about external ID and custom fields, see the Salesforce documentation.
SforceName	Field name in Salesforce
ReferenceTo	Gets referenced object
IDLookup	Specifies a record in an upsert call. The ID field of each object and some Name fields have this property. There are exceptions, so use Salesforce to check for this property in any object that you want to upsert.
Filterable	Indicates whether the field can be used in the FROM or WHERE clause of an SOQL query.
Label	Field label in Salesforce
Access Type	Indicates whether the field has read and write permissions.

## Advanced Properties

The advanced properties display the physical name of the Salesforce object.

## Output Properties of the Data Object Read Operation

The output properties represent data that the Data Integration Service passes into the mapping pipeline. Select the output properties to edit the port properties of the data object read operation.

The output properties of the data object read operation include general properties that apply to the data object operation. The output properties also include port, source, query, and advanced properties that apply to the Salesforce object.

You can view and change the output properties of the data object read operation from the **General**, **Ports**, **Sources**, **Query**, and **Advanced** tabs.

## General Properties

The general properties display the name and description of the data object read operation.

## Ports Properties

The output ports properties display the data types, precision, and scale of the data object read operation.

The following table describes the output ports properties that you configure in the data object read operation:

Property	Description
Name	Name of the port.
Type	Data type of the port.
Precision	Maximum number of significant digits for numeric data types, or maximum number of characters for string data types. For numeric data types, precision includes scale.
Scale	Maximum number of digits after the decimal point for numeric values.
Description	Description of the port.

## Sources Properties

The sources properties list the Salesforce objects in the data object read operation.

## Advanced Properties

Use the advanced properties to specify the data object read operation properties to read data from Salesforce objects.

The following table describes the advanced properties that you configure in the data object read operation:

Property	Description
SOQL Filter Condition	Filters Salesforce source records.
Row Limit	Specifies the maximum number of rows the Data Integration Service processes. Default is 0, which indicates that the Data Integration Services processes all records.
Use QueryAll	Runs a query that returns all rows, which includes active, archived, and deleted rows. Otherwise, the Data Integration Service returns active rows.
Enable Bulk Query	Enable this feature to use the Salesforce Bulk API to read batch files containing large amounts of data. By default, the Data Integration Service uses the SOAP Salesforce API.

# Salesforce Data Object Write Operation Properties

The Data Integration Service writes data to a Salesforce object based on the data object write operation. The Developer tool displays the data object write operation properties for the Salesforce data object in the **Data Object Operation** section.

You can view the data object write operation from the Input and Target properties.

## Input properties

Represent data that the Data Integration Service reads from an enterprise resource planning (ERP) system or a relational data object. Select the input properties to edit the port properties and specify the advanced properties of the data object write operation.

## Target properties

Represent data that the Data Integration Service writes to Salesforce. Select the target properties to view data, such as the name, description, and the relationship of the Salesforce object.

**Note:** Information about rejected rows in a SOAP writer session is written to the Data Integration Service logs.

## Input Properties of the Data Object Write Operation

Input properties represent data that the Data Integration Service reads from an enterprise resource planning (ERP) system or a relational data object. Select the input properties to edit the port properties of the data object write operation. You can also specify advanced data object write operation properties to write data to Salesforce objects.

The input properties of the data object write operation include general properties that apply to the data object write operation. They also include port, source, and advanced properties that apply to the data object write operation.

You can view and change the input properties of the data object write operation from the **General**, **Ports**, **Sources**, and **Advanced** tabs.

## General Properties

The general properties list the name and description of the data object write operation.

## Ports Properties

The input ports properties list the data types, precision, and scale of the data object write operation.

The following table describes the input ports properties that you must configure in the data object write operation:

Property	Description
Name	Name of the port.
Type	Data type of the port.
Precision	Maximum number of significant digits for numeric data types, or maximum number of characters for string data types. For numeric data types, precision includes scale.



Property	Description
Scale	Maximum number of digits after the decimal point for numeric values.
Description	Description of the port.

## Sources Properties

The sources properties list the Salesforce objects in the data object write operation.

## Advanced Properties

The advanced properties allow you to specify data object write operation properties to write data to Salesforce objects.

You can configure the following advanced properties in the data object write operation:

Property	Description
Treat Insert as Upsert	Upserts any record flagged as insert. By default, the Data Integration Service treats all records as insert.
Treat Update as Upsert	Upserts any record flagged as update. Select this property when you use the Update Strategy transformation in the mapping to flag records as update.
Max Batch Size	Maximum number of records the Data Integration Service writes to a Salesforce target in one batch. Default is 200 records. Not used in Bulk API target sessions.
Set Fields to NULL	Replaces values in the target with null values from the source. By default, the Data Integration Service does not replace values in a record with null values during an update or upsert operation. The Data Integration Service retains the existing values.
Use Idlookup Field for Upserts	Uses the Salesforce idLookup field to identify target records that need to be upserted. If you do not select this property, use an external ID for the upsert operation. If you do not select this property and do not provide an external ID, the session fails.
Use this ExternalId/ IdLookup field for Updates	The exact name of the external ID or idLookup field to use for updates. By default, the Data Integration Service uses the first external ID or idLookup field in the target. Use this property when you want to use a different field for updates.
Use SFDC Bulk API	Uses the Salesforce Bulk API to load batch files containing large amounts of data to Salesforce targets. By default, the Data Integration Service uses the standard Salesforce API.
Monitor Bulk Job Until All Batches Processed	Monitors a Bulk API target session. When you select this property, the Data Integration Service logs the status of each batch in the session log. If you do not select this property, the Data Integration Service does not generate complete session statistics for the session log.
Override Parallel Concurrency with Serial	Instructs the Salesforce Bulk API to write batches to targets serially. By default, the Bulk API writes batches in parallel.

Property	Description
Enable Field Truncation Attribute	Allows Salesforce to truncate target data that is larger than the target field. When you select this property, Salesforce truncates overflow data and writes the row to the Salesforce target.
Enable Hard Deletes for Bulk API	Permanently deletes rows from Salesforce targets in a Bulk API target session.
Set the Interval for Polling Bulk Job Status	Number of seconds the Data Integration Service waits before polling Salesforce for information about a Bulk API target session. Enter a positive integer. By default, the Data Integration Service polls every 10 seconds.

## Target Properties of the Data Object Write Operation

The target properties represent the data that is used to populate the Salesforce data object that you added when you created the data object. The target properties of the data object write operation include general and column properties that apply to the Salesforce objects. You can view the target properties of the data object write operation from the **General**, **Column**, and **Advanced** tabs.

### General Properties

The general properties display the name and description of the Salesforce objects.

### Column Properties

The column properties display the data types, precision, and scale of the target property in the data object write operation.

You can view the following target column properties of the data object write operation:

Property	Description
Name	Name of the column
Type	Native data type of the column property
Precision	Maximum number of significant digits for numeric data types, or maximum number of characters for string data types. For numeric data types, precision includes scale.
Scale	Maximum number of digits after the decimal point for numeric values
Primary Key	Determines whether the column property is a part of the primary key
Description	Description of the column property

### Advanced Properties

The advanced properties displays the physical name of the Salesforce objects.

# Importing a Salesforce Data Object

Import a Salesforce data object to read data from a Salesforce object.

1. Select a project or folder in the Object Explorer view.
2. Click **File > New > Data Object**.
3. Select **Salesforce Data Object** and click **Next**.  
The **New Salesforce Data Object** dialog box appears.
4. Enter a name for the data object.
5. Click **Browse** next to the **Location** option and select the target project or folder.
6. Click **Browse** next to the **Connection** option and select the Salesforce connection from which you want to import the Salesforce object.
7. To add an object, click **Add** next to the **Selected Resource(s)** option.  
The **Add Resource** dialog box appears.
8. Select a Salesforce object. You can search for it or navigate to it.
  - Navigate to the Salesforce object that you want to import and click **OK**.
  - To search for the Salesforce object, enter the name of the Salesforce object you want to add. Click **OK**.
9. If required, add additional objects to the Salesforce data object.  
You can also add objects to a Salesforce data object after you create it.
10. Click **Finish**.  
The data object appears under Physical Data Objects in the project or folder in the Object Explorer view.

## Creating a Salesforce Data Object Read or Write Operation

You can add a Salesforce data object read or write operation to a mapping or maplet as a source. You can create the data object read or write operation for one or more Salesforce data objects.

Before you create a Salesforce data object read or write operation, you must create at least one Salesforce data object.

1. Select the data object in the Object Explorer view.
2. Right-click and select **New > Data Object Operation**.  
The **Data Object Operation** dialog box appears.
3. Enter a name for the data object read or write operation.
4. Select **Read** or **Write** as the type of data object operation.
5. Click **Add**.  
The **Select Resources** dialog box appears.
6. Select the Salesforce object for which you want to create the data object read or write operation and click **OK**.
7. Click **Finish**

The Developer tool creates the data object read or write operation for the selected data object.

## CHAPTER 5

# Salesforce Mappings

This chapter includes the following topics:

- [Salesforce Mappings Overview, 29](#)
- [Salesforce Mapping Read Example, 29](#)
- [Salesforce Mapping Write Example, 30](#)

## Salesforce Mappings Overview

After you create a Salesforce data object read or write operation, you can develop a mapping.

You can define the following objects in the mapping:

- Salesforce data object read operation as the input to read data from Salesforce metadata.
- Relational, flat file, or any supported data object as the output.
- Relational, flat file, or any supported data object as the input.
- Salesforce data object write operation as the output to write data to Salesforce data objects.

Validate and run the mapping to read data from Salesforce sources, and write to a Salesforce object.

## Salesforce Mapping Read Example

Your organization needs to migrate real-time sales opportunity information from a Salesforce system that is used by the sales team to a relational data source that is used internally by the executive sales management team.

Create a mapping that reads opportunity information in real time and writes those records to a table.

You can use the following objects in a Salesforce mapping:

### **Mapping Input**

The mapping source is a Salesforce data object that contains the Opportunity object. Add the Opportunity object to the physical data object.

Create a data object read operation. Add the data object read operation to the mapping.

### **Mapping Output**

Add a relational data object to the mapping as an output.

After you run the mapping, the Data Integration Service writes the extracted opportunity information to the target table. Sales managers can use the information to track sales opportunities.

## Salesforce Mapping Write Example

Your organization needs to update real-time sales order processing status from an ERP system that is used by the logistics team to a Salesforce system that was used to create the order.

Create a mapping that reads real-time sales order processing status from the ERP system, and writes those records to Salesforce.

You can use the following objects in a Salesforce mapping:

### **Mapping Input**

Add a relational data object to the mapping as an input.

### **Mapping Output**

Add a Salesforce data object write operation to the mapping as an output.

The mapping target is a Salesforce data object that contains the Order object. Add the Order object to the physical data object.

Create a data object write operation and specify the update strategy in the data object write operation. Add the data object write operation to the mapping.

After every mapping run, the Data Integration Service writes the extracted order status information to the target table. Sales managers can use the updated information to track sales orders.

## CHAPTER 6

# Salesforce Run Time Processing

This chapter includes the following topics:

- [Salesforce Run-time Processing Overview, 31](#)
- [Filtering Source Data by Using the SOQL Filter Condition, 31](#)
- [Capturing Deleted and Archived Salesforce Records, 32](#)
- [Enable Bulk Query, 32](#)
- [Use SFDC Bulk API, 32](#)
- [Configuring the Upsert Target Operation, 33](#)
- [Configuring the Maximum Batch Size, 33](#)
- [Handling Null Values in Update and Upsert Operations, 34](#)
- [Override an External ID with an idLookup for Upserts, 34](#)

## Salesforce Run-time Processing Overview

When you develop a Salesforce mapping, you define the data object operation read or write properties. The data object read operation determines how the Data Integration Service reads data from Salesforce sources, and the data object write operation determines how the Data Integration Service writes data to Salesforce targets.

## Filtering Source Data by Using the SOQL Filter Condition

When you configure a mapping that reads data from a Salesforce source, you can enter a filter condition to filter records read from the source. When you enter a filter condition, the Data Integration Service adds the WHERE clause to the SOQL query and generates an SOQL query based on the objects and fields included in the Salesforce source.

To filter records from a Salesforce source, set the SOQL filter condition in the data object read operation. For example, enter the following filter condition to read records from the Salesforce Account object that were created before October 30, 2012:

```
CreatedDate < '2012-10-30T00:00:00.000Z'
```

Enter a filter condition based on the SOQL syntax defined in the Salesforce documentation. The Salesforce API validates the SOQL syntax at run time. If you enter a filter condition that is not valid, the mapping fails.

## Capturing Deleted and Archived Salesforce Records

The Data Integration Service can capture active, deleted, and archived records from a Salesforce object. By default, mappings do not capture deleted and archived records.

To capture deleted and archived records, configure the Use queryAll data object read operation property.

## Enable Bulk Query

The Data Integration Service can read data from Salesforce sources using the Salesforce Bulk API. Use the Bulk API to read large amounts of data from Salesforce while generating a minimal number of API calls.

With the Bulk API, each batch of data can contain up to approximately 1 GB of data in CSV format. When the Data Integration Service creates a batch, it adds any required characters to properly format the data, such as adding quotation marks around text.

You can also monitor the progress of batches in the log file.

To configure a mapping to use the Salesforce Bulk API, select the Enable Bulk Query data object operation read property.

**Note:** Bulk read mode ignores the queryAll option.

## Use SFDC Bulk API

The Data Integration Service can use the Salesforce Bulk API to write data to Salesforce objects. Use the Bulk API to write large amounts of data to Salesforce with a minimal number of API calls. You can use the Bulk API to write data to Salesforce targets with Salesforce API version 31.0.

With a Bulk API write, each batch of data can contain up to 10,000 records or one million characters of data in CSV format. When the Data Integration Service creates a batch, it adds required characters such as, quotation marks around text, to format the data.

You can configure a Bulk API target session to load batches serially or in parallel. By default, the data load is in parallel mode, but you can override the data load to serial mode. You can also monitor the progress of batches in the session log.

To configure a session to use the Bulk API for Salesforce targets, select the Use SFDC Bulk API session property. When you select this property, the Data Integration Service ignores the Max Batch Size session property.



# Configuring the Upsert Target Operation

The Salesforce upsert operation creates a new record or updates an existing record in a Salesforce object. You must provide one of the following types of fields to upsert records to a Salesforce object:

## External ID field

You can use a custom Salesforce field to uniquely identify each record in a Salesforce object. You can create a custom external ID field for each object in Salesforce. You can view the properties of a Salesforce object to check whether the object includes an external ID field.

## idLookup field

You can use a Salesforce idLookup field to identify each record in a Salesforce object. Salesforce creates idLookup fields for each standard Salesforce object. For example, the Email field is an idLookup field for the Contact object. Custom Salesforce objects do not contain an idLookup field. For more information about idLookup fields, see the Salesforce documentation.

A Salesforce target object might have multiple external ID or idLookup fields. By default, the Data Integration Service uses the first external ID or idLookup field it encounters. However, you can specify the external ID or idLookup field to use for the upsert operation in the run-time properties.

To configure the upsert operation to write to a Salesforce object, perform the following steps:

1. Map the external ID or idLookup field from the source to the target in the mapping. If you are using an external ID, map the external ID to the external ID field in the Salesforce object. If you are using an idLookup field, map the field to the appropriate target field. For example, map the email source field to the Email field in the Salesforce Contact object.
2. Configure the Treat Insert as Upsert or Treat Update as Upsert run-time property to configure a Salesforce run-time property to upsert records.
3. To use the idLookup field instead of an external ID field, enable the Use idLookup Field for Upserts run-time property. By default, the Data Integration Service uses an external ID for upserts. You can configure the run-time property to override the external ID and use the idLookup, instead.
4. To specify an external ID or idLookup field, enter the external ID or idLookup field name in the Use this ExternalId/idLookup Field for Upserts run-time property.

**Note:** If you do not enter the name of the external ID or idLookup field, the Data Integration Service selects the first external ID or idLookup field it encounters. If you specify a field that is not an external ID or idLookup field, or if you misspell the field name, the run-time property fails.

# Configuring the Maximum Batch Size

The Data Integration Service writes data to a Salesforce target as a batch. The Max Batch Size attribute in the session properties determines the maximum number of records the Data Integration Service can write to a Salesforce target in a batch. The Salesforce service can receive a maximum of 200 records in a single insert, update, or delete operation.

To minimize the number of calls made to the Salesforce service, each batch must accommodate the maximum number of records as configured in the Max Batch Size property.

# Handling Null Values in Update and Upsert Operations

By default, the Data Integration Service does not replace existing values in a Salesforce record with null values from the source during an update or upsert operation. To replace existing values with null values, configure the Set Fields to NULL session property for the Salesforce target.

You cannot set the value of an external ID field in a Salesforce target to NULL. The session fails if you enable the Set Fields to NULL session property and the session tries to replace the value in an external ID field with a null value.

## Override an External ID with an idLookup for Upserts

The Data Integration Service can use the external ID or idLookup fields when performing an upsert operation to identify records in a Salesforce target. By default, the Data Integration Service uses the external ID field for upserts. You can configure the session to override the external ID field and use the idLookup field, instead.

# APPENDIX A

## Data Type Reference

This appendix includes the following topics:

- [Data Type Reference Overview, 35](#)
- [Salesforce Data Types and Transformation Data Types, 35](#)

### Data Type Reference Overview

The Developer tool uses the following data types in PowerExchange for Salesforce mappings.

#### **Salesforce native data types**

Salesforce native data types appear in the physical data object column properties.

#### **Transformation data types**

Set of data types that appear in the transformations. They are internal data types based on ANSI SQL-92 generic data types, which the Data Integration Service uses to move data across platforms.

Transformation data types appear in all transformations in a mapping.

When the Data Integration Service reads source data, it converts the native data types to the comparable transformation data types before transforming the data. When the Data Integration Service writes to a target, it converts the transformation data types to the comparable native data types.

### Salesforce Data Types and Transformation Data Types

The following table lists the Salesforce data types that Data Integration Service supports and the corresponding transformation data types

Salesforce Data Type	Range and Description	Transformation Data Type
AnyType	Polymorphic data type that returns string, picklist, reference, boolean, currency, integer, double, percent, ID, date, datetime, URL, or email data	String
Base64	Base64 encoded binary data	String

Salesforce Data Type	Range and Description	Transformation Data Type
Boolean	Boolean (true/false) values	Integer
Byte	A set of bits	String
Combobox	Enumerated values	String
Currency	Currency values	Decimal
DataCategoryGroupReference	Types of category groups and unique category names	String
Date	Date values	Date/Time
DateTime	Date and time values	Date/Time
Double	Double values	Decimal
Email	Email addresses	String
Encrypted String	Encrypted text fields contain any combination of letters, numbers, or symbols that are stored in encrypted form	String
ID	Primary key field for a Salesforce object	String
Int	Fields of this type contain numbers with no fraction portion	Integer
Master record	ID of the merged record	String
Multipicklist	Multiple-selection picklists, which provide a set of enumerated values from which you can select multiple values	String
Percent	Percentage values	Decimal
Phone	Phone numbers	String
Picklist	Single-selection picklists, which provide a set of enumerated values that you can select one value from	String
Reference	Cross-references to another Salesforce object	String
String	Character strings	String
Textarea	String that appears as a multiple-line text field	String
Time	Time values	Date/Time
URL	URL values	String

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